



 real estate



Fiduciary  
Solutions

**Maximizing value**, reducing stress and minimizing liability are critical elements of successfully managing fiduciary responsibility.

CJ Real Estate helps you navigate these challenges through comprehensive real property sales solutions brokered by a veteran team of trust, probate, REO and bankruptcy specialists whose sole focus is helping you succeed for your client.

**Results matter.** Year in and year out our real estate team consistently outperforms the industry.

In fact, last year we beat pre-sale estimates by an average of

**132%**



**Land**



**Farm & Ranch**



**Residential**



**Commercial**

Whether you need to sell assets quickly or you are prepared to list and wait for offers, we sell nationwide via both auction and listing sale methods.





**"Couldn't have been in better hands.  
Truly put the family at ease."**



**- Kyle Hanni**

From the start, everyone working on the sale respected what the family had built. The family appreciated the clear communication throughout the sale process. That built confidence and making my role much easier. Of course, bringing nearly double the reserve price was a fantastic way to finish!



**"I recommend CJ Auction to handle  
your sale."**



**- Dr. Mark Rasor**

The decision to sell the family ranch was a very difficult one emotionally and fiscally. They worked with us to establish a reasonable expectation for the sale. They presented a well thought out plan to maximize the sale price and the sale was conducted very professionally.



## Lamb Family Ranch

1,100-acre cattle ranch with homes & barns  
sold in 38 days at 166% above pre-sale estimate.

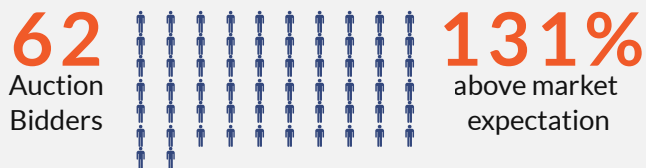


*Their efforts helped the family get far more for that property than they would have otherwise. Wow.”*

-Kary Warren, Executor

## Mockley Trust

280-Acres prime multi-use development land  
sold in 35 days at 131% above pre-sale estimate.



*“We are absolutely impressed and our clients are thrilled. The sale needed to happen quickly despite the complexity of the sale and uncertain market conditions. Eric and his team hit it out of the park. Their exceptional service saved us time and they were buttoned-down on every detail.”*

- Northwestern Trust



# Scaramucci Estate

37-acre waterfront estate with 2,222' shoreline sold in 30 days at 146% above pre-sale estimate.

21

Auction Bidders



146%

above market expectation

*"The efforts put forth by CJ Auctions resulted in a successful solution to our clients' needs. I would recommend CJ Auctions to anyone interested in selling real estate."*

- Name, Trustee



# Betty Trust

8Ksf warehouse and adjacent parking lot sold in 30 days at 158% above pre-sale estimate.

12

Auction Bidders



158%

above market expectation

*"We needed an experienced team that could turn-key the whole process. Our clients we're initially skeptical of the auction process but CJ Auctions professionalism won their confidence early in the process and their gratitude on sale day."*

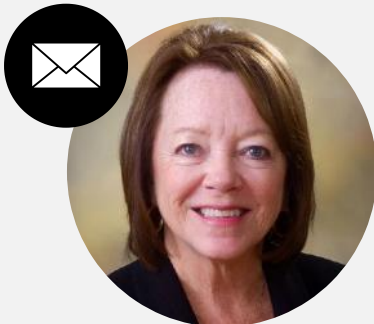
- BancFirst



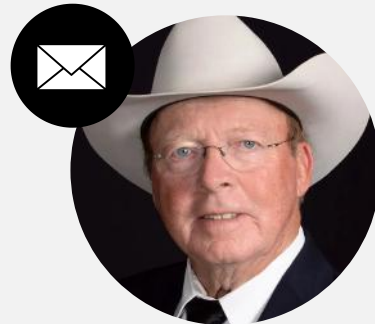
**Ronn Cunningham**  
Managing Partner



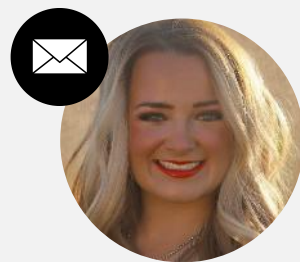
**Eric Johnson**  
Managing Partner



**Gloria Gilleland**  
Auction Manager



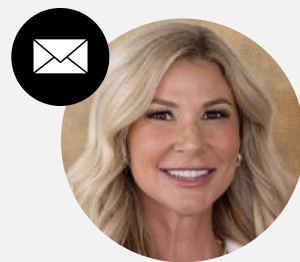
**Sonny Booth**  
Auctioneer



**Shelby Enyart**  
Listing Agent



**Kali Blakley**  
Listing Agent



**Tev Brackin**  
Listing Agent



Because  
Results  
Matter



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